

**From the Chief Executive**

15 June 2012



### **Composite proposal form**

I write to all qualifying insurers and brokers participating in the solicitors' professional indemnity insurance (PII) market to encourage you to use the Law Society's proposal form for the 2012 renewal.

For solicitors, the lack of a standardised application process is difficult to comprehend. The need to fill in the same or similar information about the firm to satisfy the requirements of different insurers can be deemed unnecessarily time-consuming and extremely frustrating.

The Society has listened to our members' concerns and has actively sought to engage with market participants to develop the **attached** form. We are grateful to those brokers and insurers who have provided invaluable assistance to the Society in this endeavour.

We consider that we have developed a composite form that has a sufficient degree of commonality that it should be broadly acceptable to qualifying insurers with minimal supplementary questions.

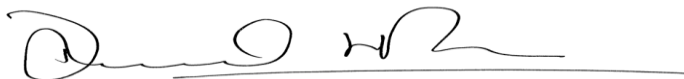
We have always maintained that a common proposal form is intended to be a 'living document' and we expect and, indeed, welcome feedback so that we can make changes as necessary to enable the standardised form to gain widespread support amongst the insurance industry.

For this renewal, we intend to publish the form on our website, along with the history of its development. This will give our members the option of completing a form that can be saved on their own system and then be sent or emailed to the broker or insurer of their choice. We will advise solicitors to ask you whether you will accept the form (with or without supplementary questions) and to seek your support for the further development of the form for next year.

For the next renewal, we remain committed to developing an online form provided there is sufficient support from the solicitors' PII market and will continue to discuss this initiative with market stakeholders, the profession and the Solicitors Regulation Authority.

I hope that you will use the form and let us know if you have any comments.

Yours sincerely



Desmond Hudson  
Chief Executive