



The Law Society

Doing business abroad: navigating the challenges of the international marketplace

Speakers:

Lord Davies of Abersoch CBE, Minister for
Trade, Investment and Small Business
Lord Tim Clement-Jones CBE, Co-Chairman,
Global Government Relations,
DLA Piper UK LLP

24 March 2010
8.00 am - 10.00 am



legal
breakfast series

Venue: The Law Society, 113 Chancery Lane, London WC2A 1PL

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Doing business abroad: navigating the challenges of the international marketplace

This is the tenth in a series of legal breakfasts being held by the Law Society to explore the business of law in the new landscape created by the Legal Services Act.

In its first year, the legal breakfast series established itself as the leading forum for developing new thinking about the regulatory framework in which law firms do business. The events in 2009-10 will examine the opportunities to be found in this post-LSA environment for the creation of successful business models and strategies which can be competitive in a globalised market for legal services.

The event will begin at 8.00 am with registration, networking and breakfast until 8.30 am. After hearing from the speakers there will be an open debate, under the Chatham House rule, with contributions from delegates.

Speakers

Lord Davies of Abersoch CBE became Minister for Trade, Investment and Small Business in September 2009, a role he holds jointly between the Department for Business, Innovation and Skills and the Foreign and Commonwealth Office. He previously served as Minister for Trade, Investment and Business from June 2009 and joint Minister of State for the Department for Business, Enterprise & Regulatory Reform and the Foreign and Commonwealth Office from January 2009.

Until this appointment, Lord Davies served as Chairman of Standard Chartered PLC since November 2006. He joined the Board of Standard Chartered PLC in December 1997 and was Group Chief Executive from November 2001 until 2006. He was a non-executive director at Tesco PLC from 2003-2008. Lord Davies is the Chair of the Council of the University of Wales, Bangor and a trustee of the Royal Academy of Arts.

Lord Tim Clement-Jones CBE is the Co-Chairman of Global Government Relations, the government affairs and media relations practice of DLA Piper UK LLP. A communications professional and a solicitor, prior to joining DLA Piper in 1999 Tim was Group Company Secretary and Legal Adviser of Kingfisher Plc from 1986 until 1995. Before Kingfisher, Tim held senior legal positions at Grand Metropolitan and London Weekend Television.

Tim was made a life peer in 1998 and until July 2004 was the Liberal Democrat Health Spokesman. He is currently Liberal Democrat Spokesman on Culture, Media and Sport in the House of Lords. He has long experience of government relations in the EU and internationally, and has advised governments, blue chip companies and trade associations operating in highly regulated fields including financial services, utilities, health, pharmaceuticals and the environment.

Issues

- How can business and government work better together to meet the challenges faced by UK companies operating in multiple jurisdictions?
- Does leading the field in regulatory standards constrain the competitiveness of UK businesses relative to their international counterparts?
- How is the role of general counsel evolving to incorporate proactive management of the risks associated with domestic and international operations?
- Do legal advisers do enough to assist clients in anticipating and mitigating risk?
- What is the scope for lawyers acting in a lobbying capacity to influence government policymaking on behalf of clients?
- Do firms take a sufficiently long-term strategic approach in seeking to overcome barriers to entry in emerging legal markets?

Who should attend?

- Senior partners, managing partners and practice directors in top 100 law firms
- Banks, venture capital funds and other potential investors
- General Counsel of FTSE100 companies
- Parliamentary spokespeople
- Senior government officials
- Non-lawyer practice managers and senior practitioners in related professions
- Academics
- Others with an interest in the future development of legal business.

The Law Society's legal breakfast series

This series of discussion events brings together business leaders from the legal profession with potential partners, investors, policy-makers and high-profile speakers to debate the construction of a successful and sustainable legal business sector for the 21st century. The events contribute to an emerging understanding of the public policy and business strategies required for growth in the legal services sector and inform the Law Society's position as the voice of the profession.

The events consider the commercial structures, regulatory environment and global economic framework within which legal business will operate. For more information, e-mail legalbreakfast@lawsociety.org.uk.

After each event, a webcast of the speakers is made available to view at www.lawsociety.org.uk/legalbreakfast. A summary of the proceedings is also posted on the website.

Doing business abroad: navigating the challenges of the international marketplace



☐ Please keep me informed about this series of events

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I would like to attend the Legal Breakfast

If you are booking within two weeks of the seminar, please email to ensure there are places available: legalbreakfast@lawsociety.org.uk

☐ Wednesday 24 March, London, The Law Society, 113 Chancery Lane

Delegate details

Title: _____ First Name: _____ Surname: _____

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£95.00 + VAT = £111.63 per delegate

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1. Event documentation will be distributed on the day.
2. The Law Society reserves the right to amend or cancel this event. Should the event be cancelled a full refund of any registration fee will be made. The Law Society does not accept liability for any expenses incurred by the delegate as a result of cancellation.
3. Prices may be subject to change and a supplement may be payable for special dietary requirements.
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5. This booking form constitutes a legally binding contract. The delegate and firm are jointly and severally liable for payment of the fees due.