

The Law Society Consultation Exercise `Have Your Say` *Initial Results*

Prepared by GfK NOP
10th May 2006



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Background

- ❖ The Law Society [TLS] is the regulatory & representative body for solicitors in England & Wales
- ❖ The Clementi review on behalf of the Government proposed that the regulation & representation roles should be separated
- ❖ This presents an opportunity for TLS to redesign its product & service offerings in line with the profession's needs & desires
- ❖ Thus, research is required to obtain solicitors' views on TLS and to inform the future representational role that TLS should adopt in the future
- ❖ Following an extensive 'Market Test' research phase which approached a representative sample of solicitors and firms, a Consultation Exercise has been conducted more widely across the profession
- ❖ This document provides the initial results from this Consultation Exercise. Results are provided for closed/precoded questions only, with analysis of any freetext comments given to follow



Aims & Objectives

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- ❖ Overall research objective is to help shape the future representational role of TLS
- ❖ The Consultation Exercise focussed on six key areas:-
 - Representing the views of the solicitors' profession in future
Relative importance of representing solicitors' views to the Independent Regulation Board, to Government and to the Public
 - Providing services for members
Relative importance of various products & services The Law Society could offer to its members
 - Influencing legislation and public policy development
The extent that The Law Society should be involved in various legislation & policy areas
 - Prioritising work
Whether The Law Society should focus its efforts more on representation, member service provision or legislative/policy areas
 - Targeting services
Preference for The Law Society to provide its services grouped by different firmographic or demographic elements [i.e. by area of law, practice type/size, region, etc.]
 - Governance
Preferences for the general size & structure of The Law Society's governance body



Survey Approach

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- ❖ Online questionnaire
 - Individual email invites sent to those for whom TLS had email addresses
 - Link available on TLS website
- ❖ Paper questionnaire
 - Provided as an insert in two separate issues of The Law Society Gazette
 - Available to 'pick-up' at The Law Society's offices
 - Available at various road-shows and other Law Society events around the country
- ❖ The response period was 3 months from 18th January to 21st April 2006
- ❖ In total 18,997 valid questionnaires were completed
 - 10,934 online and 8,063 paper
- ❖ This represents a 17% response across The Law Society's 110,000 membership
- ❖ *NOTE: Not all respondents chose to answer all questions. Results are therefore based on 'all answering' each question.*

Overview



Overview (1)

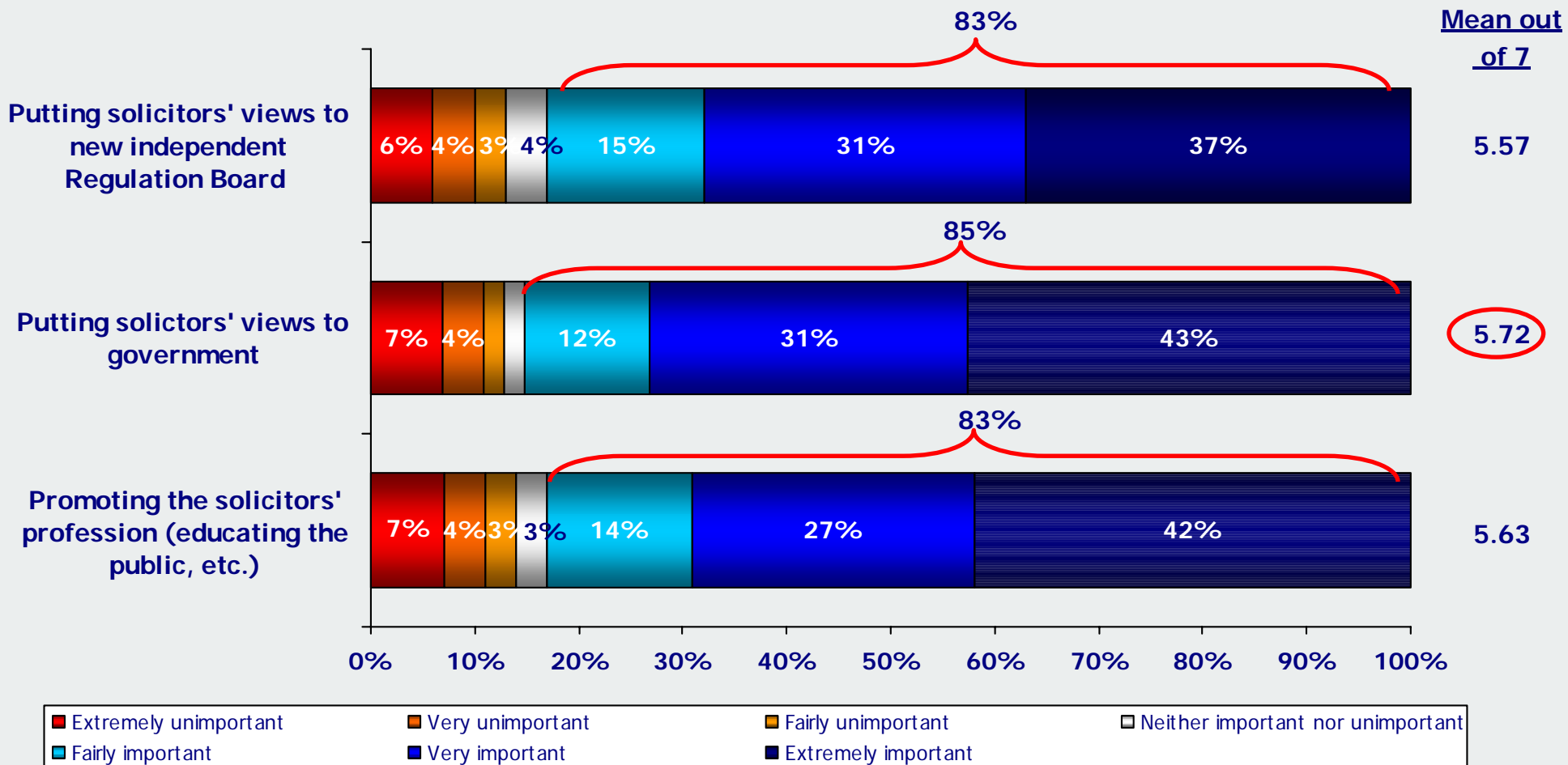
- ❖ **Much consistency with the findings from the Market Test study**
- ❖ Of the three work areas, 'representing the views of the solicitors' profession' is key for TLS to focus upon
 - Within this, the area of marginally more importance is 'putting solicitors' views to Government', although promotion to the Public and representation to the Regulator are also key
- ❖ The key product/service for the LS to offer is **ethics advice**. Other important products/services are:-
 - The Gazette
 - Practice Advice Service
 - Training
- ❖ Some services have an increased appeal to certain sub-sections of the profession, for example:-
 - Ethics advice is more important to solicitors in private practice
 - In-house solicitors are more likely to want training & library services (perhaps to help 'keep in touch' with the profession), than other groups
 - Students/trainees are more interested than others in career services and training
 - Larger firms demonstrate increased interest in a website directory of solicitors/firms and securing international markets

Overview (2)

- ❖ Products and services of relatively less importance for The Law Society to provide include:-
 - Meeting facilities in Chancery Lane
 - Business Support Services
 - Pastoral Care
 - Career Services
- ❖ If providing products & services by groupings, 'area of law' is of most interest across the breadth of the profession
 - Some solicitor sub-groups do express increased interest in other groupings. For example, in-house solicitors are interested in groupings to reflect 'practice'.
- ❖ A governing body with 30 members, elected to represent the views of the profession and to set policy, is preferred by 41% of respondents.
 - 30% prefer a larger body of 70 members, whilst 29% prefer a smaller governance group of 15

Representing the Solicitors' Profession in the Future

8 out of 10 consider each of these LS roles important; 'putting views to Government' is marginally ahead



Section 1) How important is each of the following functions to you personally?
 Base: All answering - Q1 = 18,414 / Q2 = 18,693 / Q3 = 18,712



Solicitors in Private Practice are more likely to consider all of these LS roles as important



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Mean Scores out of 7.00	Putting solicitors views to the new independent Regulation Board	Putting solicitors' views to government	Promoting the solicitors' profession
TOTAL	5.57	5.72	5.63
<i>Solicitor Type</i>			
Solicitors in Private Practice	5.65	5.77	5.68
In-house Solicitors	5.42	5.65	5.51
Non-Practicing	5.45	5.60	5.63
<i>Practice Size – Solicitors</i>			
1	5.48	5.59	5.47
2 – 5	5.64	5.75	5.67
6 – 12	5.65	5.78	5.71
13 – 40	5.70	5.83	5.76
41 – 170	5.57	5.74	5.67
170+	5.48	5.69	5.46
<i>In-house Sector</i>			
Local Government	5.42	5.68	5.56
Central Government	5.32	5.53	5.41
Commerce & Industry	5.38	5.59	5.39
Other	5.51	5.74	5.64

Students perceive the need to promote the legal profession as more important



Mean Scores out of 7.00	Putting solicitors views to the new independent Regulation Board	Putting solicitors' views to government	Promoting the solicitors' profession
TOTAL	5.57	5.72	5.63
<i>Career Stage</i>			
Student	5.63	5.99	6.03
Trainee	5.48	5.70	5.67
0-4 years PQE	5.57	5.78	5.74
5-10 years PQE	5.60	5.79	5.66
11+ PQE	5.60	5.71	5.58
Retired	5.52	5.59	5.57
<i>Region</i>			
North East	5.69	5.84	5.76
North West	5.66	5.78	5.76
Yorks & Humberside	5.68	5.80	5.75
East Midlands	5.52	5.67	5.61
West Midlands	5.55	5.71	5.62
Eastern	5.60	5.73	5.63
London	5.48	5.66	5.45
South East	5.65	5.76	5.71
South West	5.69	5.83	5.78
Wales	5.46	5.64	5.56
Scotland	5.49	5.75	5.76
Other	5.61	5.79	5.67

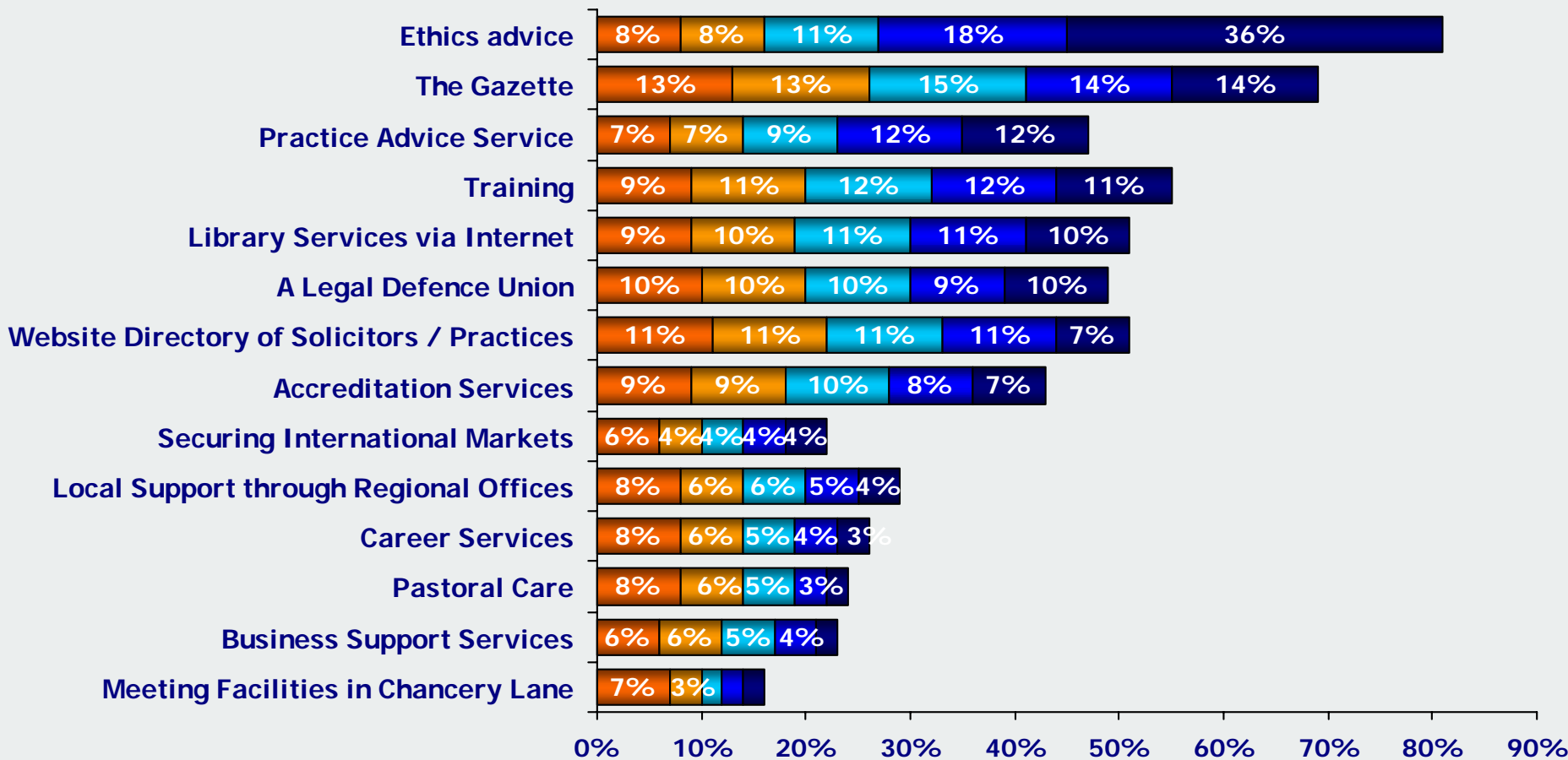
Mean Scores out of 7.00	Putting solicitors views to the new independent Regulation Board	Putting solicitors' views to government	Promoting the solicitors' profession
TOTAL	5.57	5.72	5.63
<i>Ethnicity</i>			
White	5.60	5.74	5.65
Mixed	5.59	5.70	5.64
Asian	5.36	5.57	5.56
Black	5.50	5.75	5.69
Other	5.66	5.85	5.69
<i>Gender</i>			
Male	5.64	5.76	5.62
Female	5.54	5.73	5.70
<i>Disability</i>			
Yes	5.52	5.72	5.54
No	5.59	5.74	5.65

Providing Member Services



As in the Market Test, Ethics Advice is by far the most important service for TLS to provide

Ordered by highest 'First' mention



NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add

Fifth most important
 Fourth
 Third
 Second
 First most important

Section 2) Select up to 5 of the following services which are most important to you, prioritising them from 1 to 5, with 1 the most important
 Base: All answering



Interest in members services offered by TLS differs dependent on solicitor profile



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Member Services	Total	Solicitor Type			Practice Size - Solicitors					
		Solicitors in PP	In-house Solicitors	Non-Practicing	1	2-5	6-12	13-40	41-170	170+
Ethics advice	36%	40%	30%	28%	33%	37%	38%	39%	40%	35%
The Law Society Gazette	14%	14%	15%	11%	17%	15%	15%	16%	13%	9%
The Practice Advice Service	12%	13%	8%	12%	19%	17%	13%	11%	8%	5%
Training	11%	9%	15%	13%	8%	10%	11%	10%	12%	10%
Library services via Internet	10%	8%	15%	14%	14%	12%	9%	8%	8%	7%
A Legal Defence Union	10%	11%	8%	8%	11%	12%	10%	9%	8%	9%
Website directory of sols / practices	7%	8%	7%	5%	5%	6%	5%	7%	10%	13%
Accreditation schemes	7%	7%	6%	5%	3%	6%	7%	8%	7%	6%
Securing international markets	4%	4%	4%	5%	4%	3%	3%	2%	4%	11%
Local support via regional offices	4%	4%	3%	2%	4%	5%	5%	4%	4%	2%
Career services	3%	2%	4%	6%	3%	3%	3%	3%	3%	4%
Pastoral care	2%	2%	2%	2%	2%	3%	2%	2%	2%	2%
Business support services	2%	2%	1%	3%	3%	3%	2%	2%	1%	1%
Meeting facilities in Chancery Lane	2%	1%	2%	3%	2%	2%	1%	1%	1%	1%

NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add Section 2) Select up to 5 of the following services which are most important to you, prioritising them from 1 to 5, with 1 the most important Base: All answering [18,225]



Member Services	Total	In-house Sector				Career Stage					
		Local Gov	Central Gov	Comm. & Ind.	Other	Student	Trainee	0-4 POE	5-10 POE	11+ POE	Retired
Ethics advice	36%	30%	31%	29%	32%	27%	27%	33%	36%	40%	31%
The Law Society Gazette	14%	22%	16%	12%	12%	9%	14%	13%	14%	15%	12%
The Practice Advice Service	12%	5%	5%	7%	12%	6%	8%	9%	11%	13%	16%
Training	11%	18%	15%	14%	13%	17%	18%	14%	10%	8%	12%
Library services via Internet	10%	14%	14%	18%	13%	7%	16%	12%	10%	8%	13%
A Legal Defence Union	10%	8%	11%	6%	9%	14%	11%	10%	10%	9%	9%
Website directory of sols / practices	7%	5%	7%	9%	5%	7%	7%	10%	9%	6%	4%
Accreditation schemes	7%	7%	7%	5%	6%	7%	9%	6%	7%	6%	5%
Securing international markets	4%	2%	2%	7%	4%	7%	7%	6%	5%	3%	4%
Local support via regional offices	4%	4%	2%	2%	4%	9%	6%	4%	4%	4%	3%
Career services	3%	4%	4%	3%	5%	22%	10%	5%	3%	2%	3%
Pastoral care	2%	3%	2%	1%	3%	9%	4%	3%	2%	2%	2%
Business support services	2%	1%	1%	1%	2%	2%	1%	1%	1%	2%	4%
Meeting facilities in Chancery Lane	2%	2%	2%	2%	1%	1%	1%	1%	1%	2%	3%

NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add Section 2) Select up to 5 of the following services which are most important to you, prioritising them from 1 to 5, with 1 the most important Base: All answering [18,225]



Member Services	Total	Region											
		North East	North West	Yorks & Humb.	East Mids	West Mids	Eastern	London	S. East	S. West	Wales	Scot land	Other
% rating 'first most important'													
Ethics advice	36%	34%	34%	37%	36%	36%	41%	39%	39%	35%	33%	27%	30%
The Law Society Gazette	14%	18%	18%	19%	16%	17%	14%	10%	15%	16%	17%	9%	9%
The Practice Advice Service	12%	10%	12%	12%	12%	11%	14%	10%	13%	13%	15%	9%	11%
Training	11%	11%	11%	9%	10%	10%	9%	11%	10%	9%	13%	19%	11%
Library services via Internet	10%	8%	8%	8%	10%	8%	8%	11%	10%	7%	11%	9%	15%
A Legal Defence Union	10%	11%	13%	10%	12%	10%	9%	10%	8%	9%	14%	14%	5%
Website directory of sols / practices	7%	5%	7%	7%	6%	7%	5%	9%	8%	6%	6%	14%	7%
Accreditation schemes	7%	7%	6%	7%	6%	8%	8%	7%	6%	7%	8%	3%	5%
Securing international markets	4%	2%	2%	2%	3%	2%	3%	7%	2%	2%	1%	7%	13%
Local support via regional offices	4%	7%	6%	6%	6%	5%	4%	2%	2%	6%	8%	1%	3%
Career services	3%	3%	3%	2%	3%	3%	3%	4%	3%	3%	3%	3%	3%
Pastoral care	2%	2%	3%	2%	3%	2%	2%	2%	2%	1%	4%	2%	2%
Business support services	2%	1%	3%	2%	2%	2%	2%	2%	2%	2%	4%	-	2%
Meeting facilities in Chancery Lane	2%	1%	1%	1%	2%	1%	1%	2%	2%	1%	1%	-	2%

NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add Section 2) Select up to 5 of the following services which are most important to you, prioritising them from 1 to 5, with 1 the most important Base: All answering [18,225]

Member Services	Total	Ethnicity					Gender		Disability	
		White	Mixed	Asian	Black	Other	Male	Female	Yes	No
% rating 'first most important'										
Ethics advice	36%	37%	40%	34%	38%	25%	38%	35%	39%	36%
The Law Society Gazette	14%	15%	11%	14%	15%	8%	14%	14%	14%	14%
The Practice Advice Service	12%	11%	15%	16%	20%	16%	13%	9%	12%	12%
Training	11%	10%	12%	14%	20%	11%	9%	13%	11%	11%
Library services via Internet	10%	9%	6%	16%	16%	16%	9%	11%	10%	10%
A Legal Defence Union	10%	9%	9%	14%	15%	12%	10%	9%	13%	9%
Website directory of sols / practices	7%	7%	7%	7%	10%	7%	6%	8%	6%	7%
Accreditation schemes	7%	7%	6%	9%	8%	5%	6%	7%	5%	7%
Securing international markets	4%	4%	3%	8%	14%	10%	5%	3%	3%	4%
Local support via regional offices	4%	4%	4%	5%	7%	3%	4%	4%	3%	4%
Career services	3%	3%	3%	10%	14%	8%	2%	4%	3%	3%
Pastoral care	2%	2%	1%	6%	8%	3%	2%	2%	3%	2%
Business support services	2%	2%	2%	3%	6%	5%	3%	1%	2%	2%
Meeting facilities in Chancery Lane	2%	1%	1%	3%	4%	3%	2%	1%	2%	1%

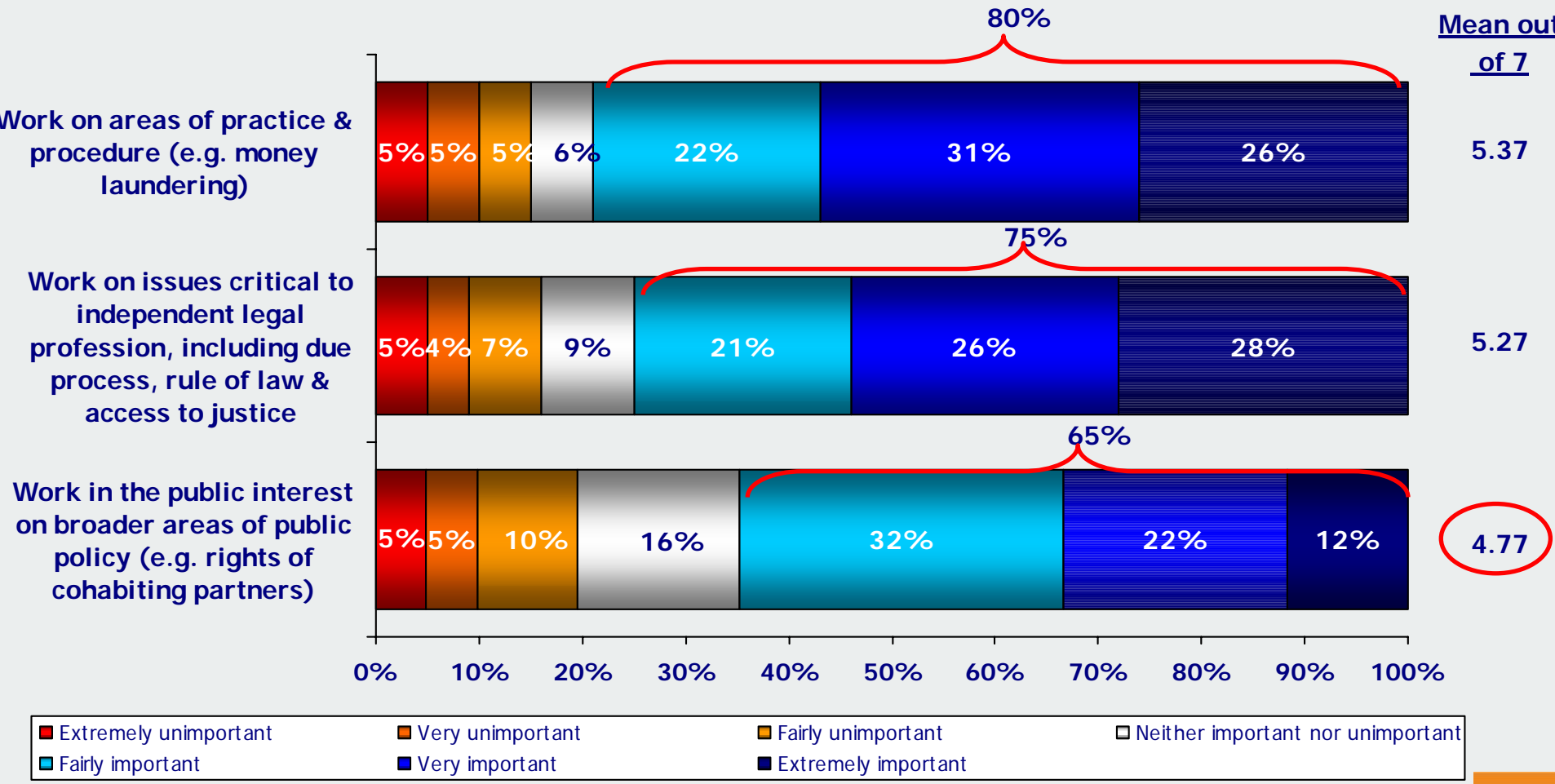
NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add Section 2) Select up to 5 of the following services which are most important to you, prioritising them from 1 to 5, with 1 the most important Base: All answering

Influencing Legislation & Public Policy Development

Of the three areas prompted, 'work in the public interest' is of least importance to the profession



Mean out of 7



Section 3) How important is each of these strands of work to you personally?
 Base: All answering - Q18 = 18,733 / Q19 = 18,705 / Q20 = 18,681



Mean Scores out of 7.00	Work on areas of practice & procedure (e.g. money laundering)	Work on issues critical to independent legal profession, including due process, rule of law & access to justice	Work in the public interest on broader areas of public policy (e.g. rights of cohabiting partners)
TOTAL	5.37	5.27	4.77
<i>Solicitor Type</i>			
Solicitors in Private Practice	5.51	5.30	4.77
In-house Solicitors	5.04	5.18	4.74
Non-Practicing	4.99	5.38	4.86
<i>Practice Size – Solicitors</i>			
1	5.07	5.13	4.57
2 – 5	5.33	5.25	4.75
6 – 12	5.41	5.36	4.86
13 – 40	5.55	5.36	4.87
41 – 170	5.49	5.25	4.79
170+	5.48	5.18	4.68
<i>In-house Sector</i>			
Local Government	5.11	5.16	4.86
Central Government	4.76	5.31	4.91
Commerce & Industry	4.96	4.99	4.41
Other	5.22	5.38	4.96

Section 3) How important is each of these strands of work to you personally?

Base: All answering – Q18 = 18,733 / Q19 = 18,705 / Q20 = 18,681

Mean Scores out of 7.00	Work on areas of practice & procedure (e.g. money laundering)	Work on issues critical to independent legal profession, including due process, rule of law & access to justice	Work in the public interest on broader areas of public policy (e.g. rights of cohabiting partners)
TOTAL	5.37	5.27	4.77
<i>Career Stage</i>			
Student	5.49	5.68	5.43
Trainee	5.44	5.29	5.12
0-4 years PQE	5.50	5.25	4.96
5-10 years PQE	5.38	5.26	4.76
11+ PQE	5.35	5.28	4.68
Retired	4.97	5.42	4.69
<i>Region</i>			
North East	5.46	5.28	4.83
North West	5.48	5.35	4.90
Yorks & Humberside	5.50	5.37	4.76
East Midlands	5.35	5.24	4.80
West Midlands	5.39	5.26	4.72
Eastern	5.36	5.25	4.81
London	5.32	5.22	4.67
South East	5.37	5.22	4.80
South West	5.48	5.35	4.88
Wales	5.26	5.33	4.86
Scotland	5.08	5.06	4.69
Other	5.36	5.36	4.73

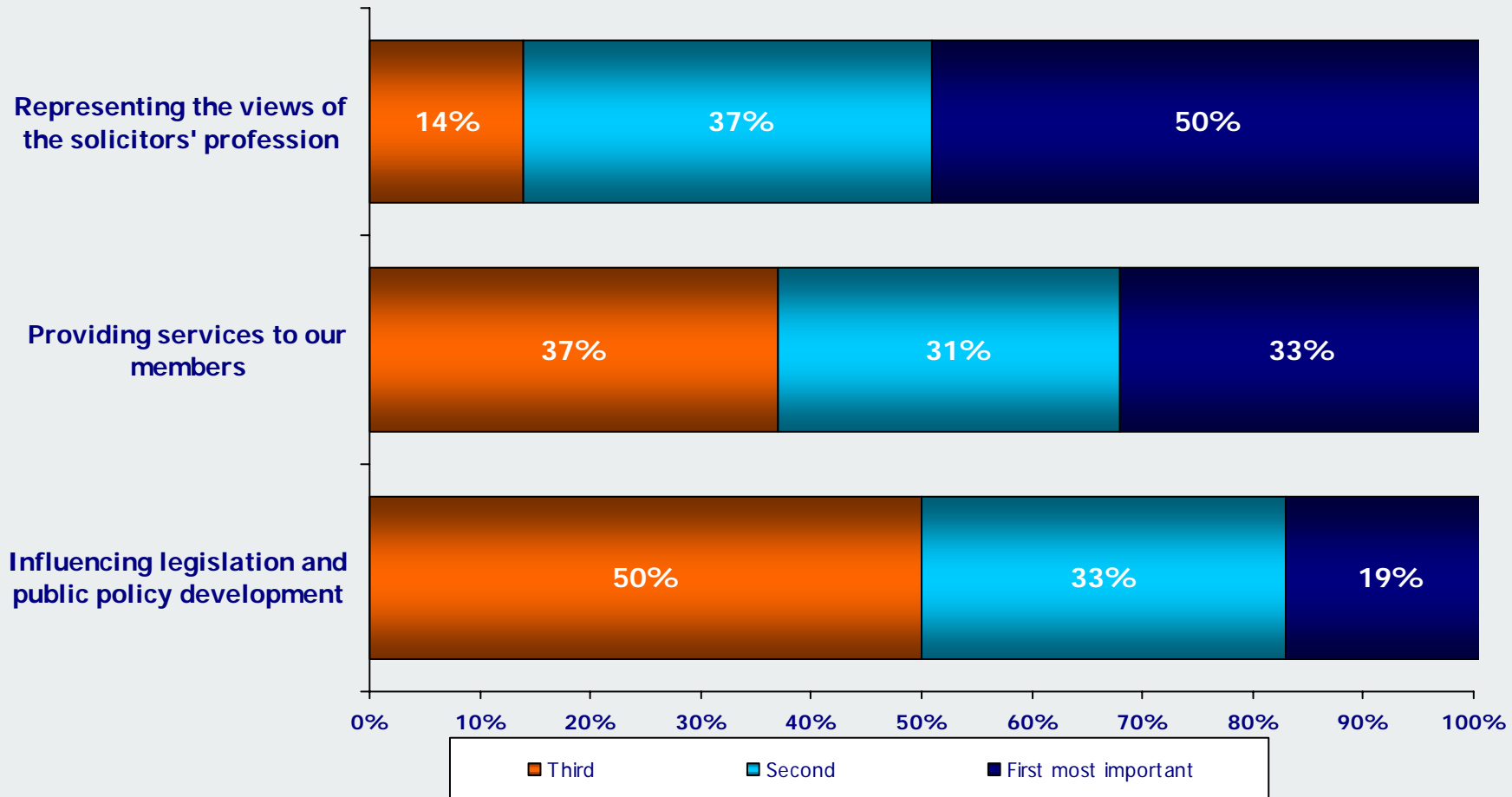
Mean Scores out of 7.00	Work on areas of practice & procedure (e.g. money laundering)	Work on issues critical to independent legal profession, including due process, rule of law & access to justice	Work in the public interest on broader areas of public policy (e.g. rights of cohabiting partners)
TOTAL	5.37	5.27	4.77
<i>Ethnicity</i>			
White	5.39	5.28	4.79
Mixed	5.33	5.31	4.84
Asian	5.28	5.13	4.84
Black	5.39	5.41	4.97
Other	5.24	5.26	4.78
<i>Gender</i>			
Male	5.38	5.29	4.62
Female	5.38	5.27	5.03
<i>Disability</i>			
Yes	5.23	5.40	4.74
No	5.39	5.28	4.80

Prioritising Work

'Representing the views of the solicitors' profession' is the clear priority for those responding to the Consultation Exercise



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NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add

Section 4) Prioritise the areas of work in order of their importance to you personally from 1 to 3, with 1 the most important

Base: All answering – Q21 = 18,698 / Q22 = 18,678 / Q23 = 18,665

In-house solicitors are less focussed on 'representation', with provision of member services receiving strong support



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% rating 'most important'	Representing the views of the solicitors' profession	Providing services to members	Influencing legislation and public policy development
TOTAL	50%	33%	19%
<i>Solicitor Type</i>			
Solicitors in Private Practice	54%	31%	18%
In-house Solicitors	41%	39%	23%
Non-Practicing	46%	35%	22%
<i>Practice Size – Solicitors</i>			
1	48%	40%	16%
2 – 5	50%	36%	17%
6 – 12	54%	31%	18%
13 – 40	53%	31%	18%
41 – 170	51%	32%	20%
170+	49%	29%	24%
<i>In-house Sector</i>			
Local Government	39%	41%	23%
Central Government	44%	32%	25%
Commerce & Industry	39%	43%	21%
Other	42%	37%	24%

NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add

Section 4) Prioritise the areas of work in order of their importance to you personally from 1 to 3, with 1 the most important

Base: All answering – Q21 = 18,698 / Q22 = 18,678 / Q23 = 18,665

Students consider legislation & public policy development to be more important than others



% rating 'most important'	Representing the views of the solicitors' profession	Providing services to members	Influencing legislation and public policy development
TOTAL	50%	33%	19%
<i>Career Stage</i>			
Student	44%	29%	32%
Trainee	42%	41%	21%
0-4 years PQE	46%	40%	18%
5-10 years PQE	47%	34%	22%
11+ PQE	55%	30%	18%
Retired	50%	33%	21%
<i>Region</i>			
North East	53%	31%	18%
North West	53%	32%	17%
Yorks & Humberside	54%	31%	18%
East Midlands	52%	31%	20%
West Midlands	52%	32%	18%
Eastern	52%	33%	19%
London	47%	35%	22%
South East	53%	34%	16%
South West	54%	30%	18%
Wales	56%	31%	16%
Scotland	42%	40%	18%
Other	45%	36%	23%

NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add

% rating 'most important'	Representing the views of the solicitors' profession	Providing services to members	Influencing legislation and public policy development
TOTAL	50%	33%	19%
<i>Ethnicity</i>			
White	51%	32%	19%
Mixed	46%	36%	22%
Asian	40%	43%	23%
Black	43%	47%	25%
Other	45%	36%	22%
<i>Gender</i>			
Male	55%	31%	17%
Female	44%	35%	22%
<i>Disability</i>			
Yes	49%	33%	23%
No	50%	33%	19%

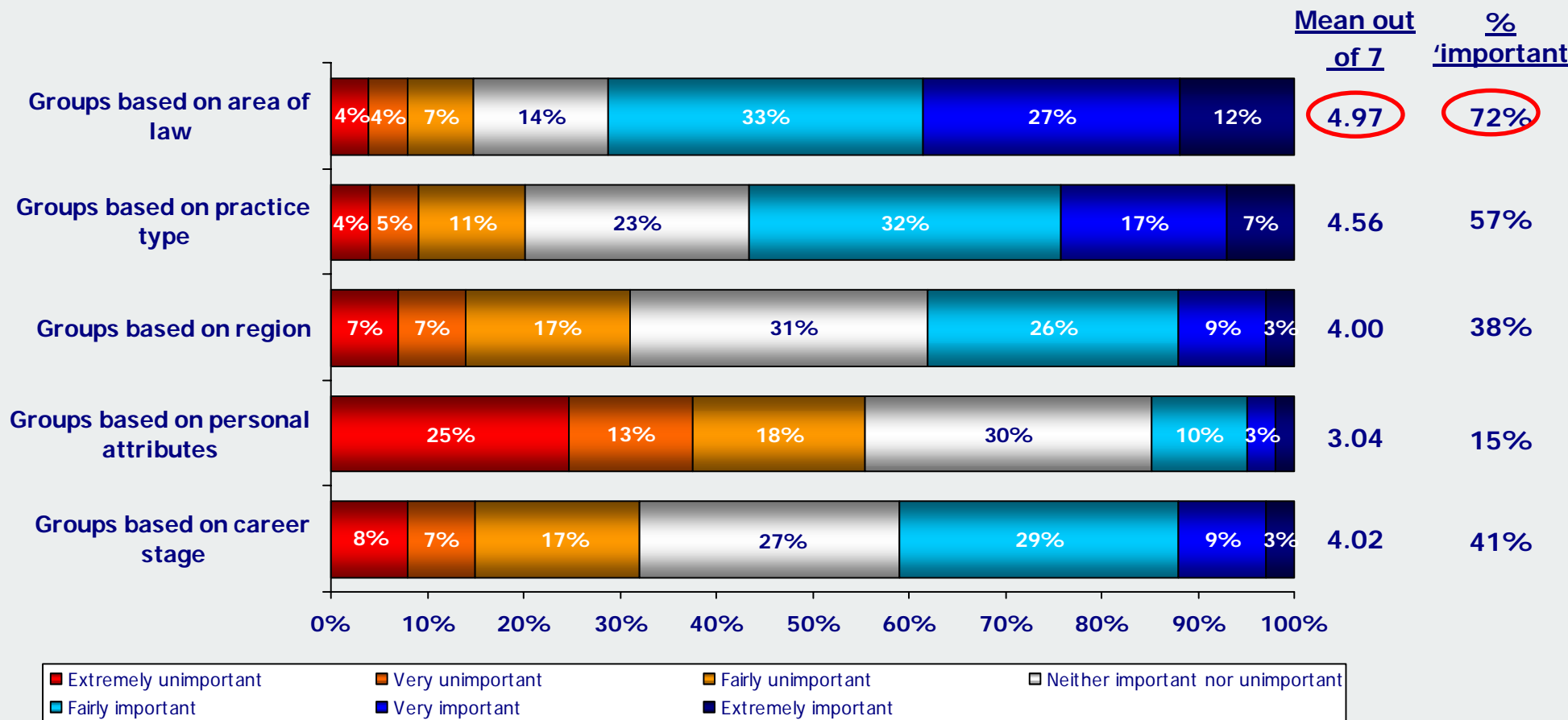
NOTE: Some respondents chose to select more than one product/service per code [i.e. rated all as code '1'], so total percentages may over-add

Section 4) Prioritise the areas of work in order of their importance to you personally from 1 to 3, with 1 the most important

Base: All answering – Q21 = 18,698 / Q22 = 18,678 / Q23 = 18,665

Targeting Services

'Area of law' is the most interesting grouping for provision of LS products & services



Section 5) How important to you personally is each of these ways of grouping solicitors?
 Base: All answering – Q24 = 18,646 / Q25 = 18,554 / Q26 = 18,447 / Q27 = 18,523 / Q28 = 18,575



In-house solicitors are more interested in groupings which reflect practice type



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Mean Score out of 7.00	Area of Law	Practice-type	Region	Personal Attributes	Career Stage
TOTAL	4.97	4.56	4.00	3.04	4.02
<i>Solicitor Type</i>					
Solicitors in Private Practice	5.02	4.40	4.00	3.01	3.97
In-house Solicitors	4.86	5.13	3.99	3.09	4.04
Non-Practicing	4.81	4.56	3.95	3.15	4.15
<i>Practice Size – Solicitors</i>					
1	4.83	4.62	3.81	2.92	3.64
2 – 5	4.93	4.63	4.02	3.05	3.85
6 – 12	5.02	4.54	4.05	3.04	3.90
13 – 40	5.14	4.52	4.09	3.10	4.04
41 – 170	5.03	4.40	4.02	3.07	4.23
170+	4.94	4.58	3.92	2.97	4.33
<i>In-house Sector</i>					
Local Government	4.96	5.60	4.25	3.20	3.93
Central Government	4.73	5.12	3.97	3.31	4.10
Commerce & Industry	4.76	5.21	3.80	2.79	3.94
Other	4.96	4.63	4.01	3.24	4.24

Section 5) How important to you personally is each of these ways of grouping solicitors?

Base: All answering – Q24 = 18,646 / Q25 = 18,554 / Q26 = 18,447 / Q27 = 18,523 / Q28 = 18,575

Students are more inclined to consider all tailored groupings to be important



Mean Score out of 7.00	Area of Law	Practice-type	Region	Personal Attributes	Career Stage
TOTAL	4.97	4.56	4.00	3.04	4.02
<i>Career Stage</i>					
Student	5.40	4.91	4.35	4.12	5.29
Trainee	5.23	4.63	4.36	3.31	5.08
0-4 years POE	5.21	4.64	4.26	3.40	4.67
5-10 years POE	5.10	4.65	4.09	3.22	4.19
11+ POE	4.85	4.50	3.84	2.82	3.61
Retired	4.65	4.46	3.85	2.81	3.83
<i>Region</i>					
North East	5.03	4.56	4.34	3.01	3.91
North West	5.00	4.52	4.45	3.13	4.01
Yorks & Humberside	5.00	4.45	4.23	3.08	3.96
East Midlands	4.96	4.47	4.05	3.04	4.00
West Midlands	4.99	4.54	4.06	3.06	4.01
Eastern	5.04	4.48	3.97	3.01	3.91
London	4.90	4.60	3.72	3.05	4.09
South East	5.02	4.59	3.88	3.01	3.95
South West	5.13	4.54	4.08	3.00	4.00
Wales	4.94	4.54	4.38	3.07	4.00
Scotland	4.88	4.73	3.98	3.03	4.13
Other	4.99	4.68	3.93	3.02	4.16

Mean Score out of 7.00	Area of Law	Practice-type	Region	Personal Attributes	Career Stage
TOTAL	4.97	4.56	4.00	3.04	4.02
<i>Ethnicity</i>					
White	4.99	4.56	4.00	3.00	4.00
Mixed	5.09	4.74	4.10	3.58	4.38
Asian	5.00	4.72	4.20	4.04	4.55
Black	5.01	4.57	4.18	4.25	4.59
Other	5.06	4.67	4.25	3.39	4.30
<i>Gender</i>					
Male	4.88	4.50	3.87	2.77	3.79
Female	5.12	4.68	4.20	3.43	4.36
<i>Disability</i>					
Yes	4.86	4.53	3.99	3.27	3.89
No	5.00	4.58	4.01	3.06	4.05

Governance

A governance body of around 30 members is the most preferred model, although it does not achieve a majority



36

A large body of up to 70 members, elected to represent the views of the profession and to set policy, with a small group to oversee the running of the Society

30%

A smaller body of around 30 members, elected to represent the views of the profession and to set policy, with a small group to oversee the running of the Society

41%

A small group of around 15 members to oversee the running of the Society and to set policy, taking account of the profession's views by using frequent consultation and opinion research or other methods of involvement

29%

0% 5% 10% 15% 20% 25% 30% 35% 40% 45% 50%

■ Preferred Governance Model

% preferring each model	A large body of up to 70 members	A smaller body of around 30 members	A small group of around 15 members
TOTAL	30%	41%	29%
<i>Solicitor Type</i>			
Solicitors in Private Practice	31%	41%	28%
In-house Solicitors	26%	41%	33%
Non-Practicing	29%	43%	28%
<i>Practice Size – Solicitors</i>			
1	29%	39%	32%
2 – 5	32%	38%	31%
6 – 12	32%	40%	29%
13 – 40	32%	41%	27%
41 – 170	28%	43%	29%
170+	26%	44%	31%
<i>In-house Sector</i>			
Local Government	33%	38%	29%
Central Government	25%	41%	34%
Commerce & Industry	20%	42%	38%
Other	29%	41%	29%

% preferring each model	A large body of up to 70 members	A smaller body of around 30 members	A small group of around 15 members
TOTAL	30%	41%	29%
<i>Career Stage</i>			
Student	50%	30%	20%
Trainee	34%	38%	28%
0-4 years PQE	33%	40%	27%
5-10 years PQE	29%	40%	31%
11+ PQE	28%	42%	30%
Retired	28%	43%	29%
<i>Region</i>			
North East	27%	42%	31%
North West	34%	38%	28%
Yorks & Humberside	30%	39%	20%
East Midlands	31%	40%	29%
West Midlands	32%	37%	31%
Eastern	34%	42%	25%
London	28%	42%	30%
South East	29%	43%	28%
South West	32%	41%	27%
Wales	28%	42%	29%
Scotland	30%	33%	37%
Other	27%	40%	33%

% preferring each model	A large body of up to 70 members	A smaller body of around 30 members	A small group of around 15 members
TOTAL	30%	41%	29%
<i>Ethnicity</i>			
White	29%	42%	29%
Mixed	34%	37%	29%
Asian	35%	36%	30%
Black	40%	32%	28%
Other	32%	39%	29%
<i>Gender</i>			
Male	29%	40%	30%
Female	30%	42%	28%
<i>Disability</i>			
Yes	33%	39%	28%
No	30%	41%	29%

Respondent Profile

Respondent Profile (1)

41

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
<i>Solicitor in PP</i>	<i>12,701</i>	<i>6,849</i>	<i>5,825</i>
Sole Practitioner	1,151	435	716
Managing Partner	702	366	336
Partner	4,893	2,532	2,361
Associate / Assistant	5,955	3,516	2,439
<i>In-house Sector</i>	<i>3,871</i>	<i>2,786</i>	<i>1,085</i>
Local Government	949	521	428
Central Government	494	400	94
Commerce & Industry	1,328	953	375
Other in-house	1,100	912	188
<i>Other</i>	<i>498</i>	<i>52</i>	<i>446</i>
<i>Non-Practicing</i>	<i>1,019</i>	<i>775</i>	<i>244</i>
Blank	908	472	436

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
<i>Career Stage</i>			
Student	120	76	44
Trainee	818	299	519
Less than 1 year PQE	863	546	317
1-4 years PQE	2,789	1,759	1,030
5-10 years PQE	3,326	2,207	1,119
11-15 years PQE	2,121	1,267	854
16-20 years PQE	1,741	1,068	673
20+ years PQE	5,821	2,740	3,081
Retired from practice	682	481	201
Blank	716	491	225

Respondent Profile (2)

42

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
<i>Practice Size – Solicitors</i>			
1	1,441	646	795
2 – 5	3,261	1,609	1,652
6 - 12	3,090	1,604	1,486
13 – 40	3,583	1,970	1,613
41 – 170	2,318	1,412	906
More than 170	2,739	1,987	752
Blank	2,565	1,706	859
<i>Practice Size – Partners</i>			
1	1,936	895	1,041
2 – 4	3,450	1,645	1,805
5 – 10	2,641	1,342	1,299
11 – 25	2,385	1,282	1,103
26 – 80	1,795	1,153	642
More than 80	1,855	1,391	464
Blank	4,935	3,226	1,709

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
<i>Region</i>			
Channel Islands	51	32	19
East Midlands	920	496	424
East of England	774	358	416
Isle of Man	22	14	8
London	4,804	3,114	1,690
North East	750	414	336
Northern Ireland	23	17	6
North West	1,854	991	863
Scotland	89	61	28
South East	2,857	1,471	1,386
South West	1,762	927	835
Wales	560	283	277
West Midlands	1,234	624	610
Yorkshire & Humberside	1,097	466	631
Other	944	785	159
Blank	1,256	881	375

Respondent Profile (3)

43

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
Age			
Under 20	15	11	4
20 – 24	391	166	225
25 – 34	4,821	3,034	1,787
35 – 44	4,798	3,045	1,753
45 – 54	4,684	2,609	2,075
55 – 64	2,810	1,256	1,554
65+	570	208	362
Blank	908	605	303
Gender			
Male	9,720	5,601	4,119
Female	6,892	4,542	2,350
Blank	2,385	791	1,594
Disability			
Yes	594	312	282
No	16,740	10,017	6,723
Blank	1,663	605	1,058

	TOTAL	Online	Postal
TOTAL	18,997	10,934	8,063
Ethnicity			
British	14,445	8,014	6,431
Irish	378	245	133
Other White Background	809	542	267
White & Black Caribbean	68	50	18
White & Black African	49	38	11
White & Asian	112	60	52
Other Mixed Background	89	67	22
Indian	479	273	206
Pakistani	145	80	65
Bangladeshi	33	16	17
Other Asian Background	104	63	41
Caribbean	89	43	46
African	176	100	76
Other Black Background	27	16	11
Chinese	173	142	31
Other Background	195	184	11
Blank	1,626	1,001	625